



KINDER POSTS

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"We really didn't have many problems during our project," the owner proudly stated, "because everyone on our team worked together!"

Sounds impossible? To those who have gone through the traditional approach of design—bid—build, these words seem as truthful as a politician's campaign promise.

But to the committee that oversaw the construction of The Strauss-Peabody Aquatic & Fitness Center in North Manchester, this bold statement has become their new standard for facility construction involving Michael Kinder & Sons.

In a traditional construction sequence, the designer designs, the builder builds, and the owner is relegated to a referee's position, hammering out the differences between two opponents every time a change order or disagreement arises. Cheap bids, the goal in traditional circles, doesn't always mean the best value or best project.

Because of a truly open process between Design Builder Michael Kinder & Sons, the project designer, and the owner, a multi-party dialogue begins at project inception, and continues throughout until the keys are handed over at the ribbon cutting. And in fact, this open conversation continues well past opening the doors and into the future for facility maintenance.

Throughout a project, adversarial conflicts are nonexistent, and a successful completion is realized without the traditional clashes that take place between the various factions. MKS and the designer focus on an open and trusting relationship, making a conscious effort to utilize the talents and insights of all participants. This optimizes the value to the owner, reduces project waste, and maximizes the efficiency through all phases of design, fabrication, and construction.

All parties actually work together for the common good and not just talking about it, a truly unique and effective project approach. This proven technique is the new standard for construction.

Giving you the right tradition of a higher standard of quality, ...the Kinder way to Design-Build.



THE MKS TECHNIQUE Traditional Excellence



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