

KINDER POSTS

July 2011

It's time to get a new prescription filled, and you have a shopping list of questions. To obtain the medication, you can set off on an "on-line" adventure and find an operator tucked inside a building with 100 similar faceless voices, or you can visit a local pharmacy and have a real-life conversation with a caring, experienced, and conscientious real-life person.

The selection is yours...assembly line operations, or someone taking emotional ownership.

When selecting a Design-Build team, an owner has a choice between receiving "assembly-line" service or adoption into the Design-Builder's family. Such treatments can mean the difference between a healthy building experience to one that limps along in a sickly state.

Owners will evaluate numerous firms in a quest to find their ideal Design-Build partner. This can be an effective approach when handled with a dose of knowledge. Some DB firms will bring in the specialist—the "A-Team" for the interview. Educated owners know to inquire about the level of participation they will receive from the various executives sitting at the interview table. They understand when the operation begins, the emotionally involved specialist is preferred over the quota-driven operator.

When experienced Design-Builder Michael Kinder & Sons teams up with a highly motivated owner, facilities that stand the test of time and reflect the greatness of the owner's own mission become a reality. When both work as a team, and the team is made up of only the best specialists in the business, the project is smooth and goal-driven, decisions are made at optimal times, the plans and specifications are owner-focused, and construction is the highest quality.

The patient gets the best, and lives a long and healthy life.

Dedication from start to finish by the same specialists originally selected to remedy facility needs will assure you receive a healthy building experience with no adverse reactions.

Emotional ownership and adoption into our family...the Kinder way to Design-Build.



Is Your Design-Builder Involved?

The Manchester College School of Pharmacy. Design-Builder: Michael Kinder & Sons, Inc. **Architect:** Design Collaborative
- Coming Summer, 2012! -

MKS

DESIGN—BUILDER, CONSTRUCTION MANAGER, GENERAL CONTRACTOR

SINCE 1892

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