



## Is Your Builder a Quarterback?

*Michael Kinder & Sons recently completed the Manchester College Physical Education and Recreation Center Addition.*

# MKS

DESIGN-BUILDER, CONSTRUCTION MANAGER, GENERAL CONTRACTOR

SINCE 1892

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Championship football teams require a championship caliber quarterback. Anything less will land a team on the losing side of the ledger early in the playoffs...if they make the playoffs at all.

Similarly, building projects require a Design-Builder who will lead an award-winning team throughout the design, pre-construction, and building process. The last thing an owner wants when scheduling, budgets, and coordination issues threaten to tackle the game plan is a contractor who runs for the sidelines.

Owners need a Design-Builder they trust will push forward when fourth and long stares at them from across the line.

A good football team is made up of good players on both sides of the ball. A great team are those same players who now trust each other and push each other to excellence. Similar with your building team. Every designer, contractor, supplier, and craftsman must be the right player, working together and pushing each other towards a common goal. For you, the goal is the right building constructed with care and provided at the right price.

Sometimes the lowest bid is like a wide-receiver with slick hands...you can put him on the field, but he can't deliver when the game is on the line.

When the plans are drawn, a team that understands the subtle nuances developed over years of experience and cooperation can be the difference between a touchdown, and a tackle for loss.

Quarterbacking the right team which delivers the right building, without fumbling...the MKS Technique for your game.